

FAIRFAX COUNTY, VIRGINIA

MEMORANDUM

TO: Health Care Advisory Board

FROM: John Ruthinoski
Staff Coordinator

SUBJECT: Meeting Notice and Agenda

DATE: December 3, 2003

Monday, December 8, 2003
at
7:30 p.m.
Fairfax County Government Center
12000 Government Center Parkway
Conference Room #8
Fairfax, VA

AGENDA

1. Call to Order
2. Approval of the Minutes of the November 10, 2003 HCAB meeting (Attachment 1)
3. Presentation on Inova's new Self-Pay Discount Policy - Richard Magenheimer, Inova Health System
4. Update on Task Force on the Homeless with Medical Needs – Marlene Blum (Attachment 2)
5. Other Business

BACKGROUND

Inova Self Pay Discount

At the annual presentation of Inova's Community Services Budget, Richard Magenheimer reported that Inova would be instituting a new self-pay discount policy that will reduce the financial burden of patients who do not have health insurance by providing a discount on hospital charges for medically necessary services, provided that

such patients cooperate with Inova in securing any available insurance coverage from public or private sources. The discount program will operate in addition the existing charity care policy. Richard Magenheimer estimated that the program would involve a 35% discount on hospital charges and would cost Inova between \$600,000 and \$700,000 per year. He stated that the program was necessary as it is unfair for there to be a significant gap between commercial and private payors. He also stated that there was a hope that the program would act as an incentive for patients to seek publicly funded insurance. Richard Magenheimer will return to the HCAB to provide additional details about the program.

Other Business

- A copy of the HCAB's memo on the Lewinsville Assisted Living Facility application is attached.